

# Ash B Smith

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## EDUCATION

### UNIVERSITY OF MICHIGAN

MASTER OF SCIENCE IN  
INFORMATION

May 2016 | Ann Arbor, MI  
Cum. GPA: 3.625

### OSMANIA UNIVERSITY

BACHELORS IN ENGINEERING,  
COMPUTER SCIENCE

May 2010 | Hyderabad, India  
College of Engineering

## LINKS

Website: [www.ayshwarya.com](http://www.ayshwarya.com)

LinkedIn: [ayshb](#)

## SKILLS

### PMO

Agile Scrum Master • Pricing Models •  
Engagement Financial Advisor

### PROGRAMMING

GCP • AWS • IoT • Edge • HTML • CSS •  
JavaScript • JQuery • D3 • AngularJS •  
NodeJS • SQL • ReactJS • Python • ML  
Ops • C Sharp • Tableau • Sketch • Vertex  
AI • Generative AI

### UX

Data Visualization • Design Thinking •  
Competitive Analysis • Agile Development  
• Wireframing • Conversational AI Design

## SOCIAL AWARENESS

### USA

Goodwill North Texas - Volunteered for  
the STARS program to provide education,  
employment and support for at-risk youth,  
physically and mentally challenged  
individuals, veterans, the homeless and  
formerly incarcerated individuals.

### INDIA

Go Green - Planted 321 trees for a  
plantation drive  
The Counselor - Taught underprivileged  
children soft skills  
DEGP - Sponsored a girl child to receive  
education for a year.

## EXPERIENCE

### DELOITTE | MANAGER

Aug 2016 - Current | Dallas

- Leading a team of 48 as a Technical Manager
- Sold an implemented \$8M Automated Order Taking (AOT) platform and the Restaurant IoT Platform (ReIP) for one of the largest global fast food chain.
- Sold an initial contact for \$2M with an expected extension for \$6M for the AI Factory implementation at the largest Medical research clinic in the US.
- Created a Disaster Recovery and Archival Strategy plan for a Tech Giant helping over 5M people to safely travel to the state during the COVID-19 pandemic
- Negotiated a project for \$290K to build conversational AI agents for the largest mortgage lender in the US which resulted in diverting 1,400 callers away from live agents as well as several extensions that generated over \$1.7 million in revenue.
- Sold a \$250k contract and created a massive React pattern library using materialUI for an insurance giant.
- Lead a Supply Chain Pharmaceutical client from the requirement gathering phase to production resulting in an increase in revenue by \$1.5M.
- Development Lead and PMO for a Client Risk Assessment Project for a Wall Street Giant.

### YABONGA | PRO BONO CONSULTANT

May - July 2016 | Cape Town, South Africa

Implemented a user-tested solution for digitizing the intake and maintenance of HIV positive student data.

### GRADUATE STUDENT RESEARCH ASSISTANT

Sept 2015 - Apr 2016 | Ann Arbor, MI

Co-Authored a Data Visualization paper and Assisted Prof. Eytan Adar in his research in the field of complex data visualization techniques. His research focus is currently on Designing Personalized Visualizations for Journalists.

### GEORGE LUCAS EDUCATIONAL FOUNDATION | PROJECT MANAGER

May - July 2015 | Ann Arbor, MI

Managed a mid size team of developers who created cutting edge mobile applications for collaborative learning for students in 3rd and 4th grades.

### RESEARCH ASSISTANT | COMPUTER SCIENCE DEPARTMENT

Jan 2015 - May 2015 | Ann Arbor, MI

Worked on 16 mobile applications (iOS, Android and HTML5) and worked closely with 23 undergraduate students in troubleshooting their issues, managing their timelines etc.

### DELOITTE | SENIOR ANALYST

June 2010 - June 2014 | Hyderabad, India

- Worked closely with teams from Chicago, Dallas, Nashville, Argentina and Ukraine. Served as the Visual Engineering Lead - implemented technologies such as KnockoutJS and AngularJS.
- Developed flagship projects such as the Heisman Trophy, Client and Enterprise Risk Assessment, designed.